**Course-specific competences**

Course code: FEV18IA01

Course name: Techniques of Foreign Trade

**Competences** **Criteria for Assessment**

|  |  |  |  |
| --- | --- | --- | --- |
|  | 1 | 3 | 5 |
| Export and import activities in a company  | Basic understanding of export and import activities in a company | Good understanding of export and import activities in a company | Excellent understanding of export and import activities in a company and ability to utilize theories |
| Incoterms | Basic understanding of incoterms | Good understanding of incoterms | Excellent understanding of incoterms |
| Payment in foreign trade | General picture of different ways of payment in foreign trade  | Good knowledge of different ways of payment in foreign trade  | Excellent knowledge of different ways of payment in foreign trade and ability to choose the most suitable method |
| Documents needed for foreign trade, forwarding and custom clearance | General picture of the shipping and customs clearance process and the documents needed for foreign trade | Students are familiar with the most common documents used in foreign trade, freight forwarding and customs clearance.  | Students have a good knowledge about the documents used in foreign trade, freight forwarding and customs clearance |